

**U.S. Department of Energy  
WEATHERIZATION ASSISTANCE PROGRAM (WAP)  
WEATHERIZATION ANNUAL FILE WORKSHEET**

**(Grant Number: EE0007937, State: NM, Program Year: 2018)**

**IV.1 Subgrantees**

<b>Subgrantee (City)</b>	<b>Planned Funds/Units</b>
Central NM Housing Corporation (Albuquerque)	\$1,048,589.00 125
New Agency (Albuquerque)	\$325,949.00 18
Southwest Regional Housing Community Development Corporation (Deming)	\$428,323.00 44
<b>Total:</b>	<b>\$1,802,861.00</b> <b>187</b>

**IV.2 WAP Production Schedule**

<b>Weatherization Plans</b>	<b>Units</b>
Total Units (excluding reweatherized)	187
Reweatherized Units	0

Note: Planned units by quarter or category are no longer required, no information required for persons.

<b>Average Unit Costs, Units subject to DOE Project Rules</b>		
<b>VEHICLE &amp; EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)</b>		
A	Total Vehicles & Equipment (\$5,000 or more) Budget	\$120,000.00
B	Total Units Weatherized	187
C	Total Units Reweatherized	00
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)	187
E	Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)	\$641.71
<b>AVERAGE COST PER DWELLING UNIT (DOE RULES)</b>		
F	Total Funds for Program Operations	\$1,004,245.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)	187
H	Average Program Operations Costs per Unit (F divided by G)	\$5,370.29
I	Average Vehicles & Equipment Acquisition Cost per Unit (from line E)	\$641.71
J	Total Average Cost per Dwelling (H plus I)	\$6,012.01

**IV.3 Energy Savings**

Method used to calculate savings: <input checked="" type="checkbox"/> WAP algorithm <input type="checkbox"/> Other (describe below)			
	Units	Savings Calculator (MBtus)	Energy Savings
This Year Estimate	187	29.3	5479
Prior Year Estimate	174	29.3	5098
Prior Year Actual	154	29.3	4512
<b>Method used to calculate savings description:</b>			
New Mexico uses the DOE WAP algorithm to estimate energy savings. For program year 2018/2019 we estimate 5479.1 MBTUs will be saved in 187 homes.			

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**IV.4 DOE-Funded Leveraging Activities**

**Leveraging Activities**

DOE's yearly funding helps only a fraction of New Mexico's low-income homes in need of weatherization. MFA recognizes that increasing the number of weatherized homes requires additional funding and pursues other funding sources accordingly. Leveraging funds from other local partners has become crucial to maintaining the service level in New Mexico. We use these funds to defray costs from DOE and LIHEAP by utilizing multiple funding sources in each home which frees up funding from DOE and LIHEAP so that more homes can be weatherized across the state.

When leveraged funds are used with DOE funds in any given house, the rules of the program must be followed. All measures must rank with the approved energy audit, incidental repairs must be within the scope and cost of the program, and all required health and safety measures must be installed.

MFA is requesting leveraging funding in the amount of \$9,000. This increase from last year is due to our LIHEAP funding source decreasing their administrative fees to us from 5% to 3% and new Local Government Division/DFA funding that did not come with any administrative fees. NM EnergySmart program managers spend an excessive amount of time on our leveraging funding sources ensuring that we comply with all our their contractual requirements, reporting and monitoring. With DOE funding being \$2,125,643.00 and our leveraging funding sources coming in at approximately \$4,084,209.00 we trust that DOE will see that our efforts for leveraging funding sources are fruitful and have created a strong weatherization program for New Mexico. In an effort to ensure that we can provide appropriate resources to our leveraging funding sources we are releasing an RFP in April of 2018 to increase our service providers from 2 to 3. In addition, it is important to note that our current service providers are structured in a way that they can increase and decrease staff levels without jeopardizing their programs. We work very closely with our agencies to ensure that not only our leverage funding is expended but that the additional weatherization services provided are done so in the most efficient manner possible.

For the 2017/2018 program year MFA received \$2.5M from the New Mexico Income Support Division, LIHEAP. It is anticipated that the LIHEAP grant will remain the same amount for the 2018/2019 program year. We will know more once budgets have been approved by Congress. This program year, we intend on leveraging LIHEAP funds with DOE funds.

We currently have a \$35,000 contract with Central Valley Electric Co-op which ends on June 30, 2018. We had a \$10,000 contract from September 2017 through December 2017 with the Climate Change Leadership Institute (CCLI), and we have a \$34,250 weatherization contract with the Community Development Block Grant beginning April 1, 2018 through June 30, 2019.

In July 2018, the New Mexico EnergySmart Program will be presented to the New Mexico Co-op annual meeting and we hope to get more participation from that outreach effort as well. Our outreach efforts and negotiations are very time consuming up front, however, we believe that after establishing a relationship and providing quality work with proven energy savings, it will be an on-going funding source for the program.

The New Mexico legislature passed the Efficient Use of Energy Act (the Act) in 2005, which required public utility companies to place a tariff on their customers' utility bills. Both the electric and gas utility companies must redistribute the funds to the customers in the form of energy efficiency programs. MFA's receipt of these funds continues to be contingent upon award of DOE funds.

In March 2018, MFA signed a renewal contract with the Public Service Company of New Mexico in the amount of \$206,225.00 which reflects an increase of \$10,229 from last year. This program year we have negotiated approval for measures of homes using electric as a primary fuel source. The utility increased this year's funding to cover the cost of expanded measures and if we can increase the number of homes that we weatherize they will increase the contract accordingly. The PRC approved that program and began on January 2018. The reimbursements will be provided to the Subgrantees based on actual kWh savings determined by a calibrated energy audit.

The New Mexico Gas Company (NMGC) funding remained the same as last year at \$1,298,734.00. This utility funding will be used for providing therm saving measures in homes being weatherized with other NM EnergySmart funding. Subgrantees will be reimbursed based on the lifetime savings of the measure at .40 cents per therm.

MFA did not receive State funds this year however staff will continue pursuing State funds with State agencies and the State legislature, and remain involved with the proposals submitted by other public utility companies to the PRC in order to receive more funding under the Act.

**IV.5 Policy Advisory Council Members**

Check if an existing state council or commission serves in this category and add name below

Ferdinand Garcia	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (575)374-6207 Email: <a href="mailto:fgarcia.gs@plateautel.net">fgarcia.gs@plateautel.net</a>
Hope Reed	Type of organization: Unit of State Government Contact Name: Phone: (505)476-0415 Email: <a href="mailto:hope@reed@state.nm.us">hope@reed@state.nm.us</a>
Isaac Perez	Type of organization: Indian Tribe Contact Name: Phone: (505)771-9291 Email: <a href="mailto:iperez@sfpha.org">iperez@sfpha.org</a>
	Type of organization: For-profit or Corporate (not a financial institution or utility)

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Jack Macgillivray, CPM	Contact Name: Phone: (505)681-7778 Email: <a href="mailto:jmacg@monarchnm.com">jmacg@monarchnm.com</a>
Joseph Ortega	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (505)923-9607 Email: <a href="mailto:JORtega@yeshousing.org">JORtega@yeshousing.org</a>
Joseph Stevens	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (505)345-4949 Email: <a href="mailto:JStevens@centralnmhousing.org">JStevens@centralnmhousing.org</a>
Marilyn Newton-Wright	Type of organization: Unit of State Government Contact Name: Marilyn Newton-Wright Phone: 5058277266 Email: <a href="mailto:Marilyn.Wright@state.nm.us">Marilyn.Wright@state.nm.us</a>
Priscilla Lucero	Type of organization: Unit of Local Government Contact Name: Phone: (575)388-1509 Email: <a href="mailto:priscillalucero@gilanet.com">priscillalucero@gilanet.com</a>
Steve Casey	Type of organization: Utility Contact Name: Phone: 5056973568 Email: <a href="mailto:SLCASEY@TECOENERGY.COM">SLCASEY@TECOENERGY.COM</a>
Vanessa Palacios	Type of organization: Utility Contact Name: Phone: 5052414486 Email: <a href="mailto:Vanessa.Palacios@pnm.com">Vanessa.Palacios@pnm.com</a>
Veronika Molina	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (575)546-4181 Email: <a href="mailto:veronika@swnm.org">veronika@swnm.org</a>

**IV.6 State Plan Hearings (Note: attach notes and transcripts to the SF-424)**

Date Held	Newspapers that publicized the hearings and the dates the notice ran
03/28/2018	March 14, 2018 Clayton Union County Leader, Albuquerque Journal, Farmington Daily Times, Deming Headlight, Clovis News Journal, Las Cruces Sun News, Roswell Daily Record, Silver City Sun News, Gallup Independent, Alamogordo Daily News, Carlsbad Current-Argus, Hobbs News-Sun, Lovington Leader, Los Alamos Monitor, March 15, 2018 Santa Fe New Mexican, March 16, 2018 Las Vegas Optic, March 18, 2018 Rio Rancho Observer.

**IV.7 Miscellaneous**

<p>Business Recipient Business Officer</p> <p>Isidoro "Izzy" Hernandez <a href="mailto:ihernandez@housingnm.org">ihernandez@housingnm.org</a> 344 4th Street SW Albuquerque, NM 87102 (505) 767-2275</p> <p>Recipient Principal Investigator</p> <p>Amy Gutierrez <a href="mailto:agutierrez@housingnm.org">agutierrez@housingnm.org</a> 344 4th Street SW Albuquerque, NM 87102 (505) 767-2268</p> <p><b>Composition of WAP PAC</b></p>
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Hope Reed - Disabled (Employed by the State of NM)  
Isaac Perez - Native American Representation (Employed and Member of the San Felipe Pueblo)  
Jack MacGillvary - Multi-Family Property Management Company for low income properties

Joseph Ortega, Ferdinand Garcia, Priscilla Lucero, Veronika Molina and Joseph Stevens are all employed by Housing Agencies that provide services directed to low income families which include children, elderly and disabled members.

Steve Casey, Vanessa Palacios and Marilyn Wright-Newton are all representative of our leverage funders. MFA works closely with these entities to ensure present and future funding in order to provide services through our subgrantees that are directed to low income families which include children, elderly and disabled members.

Re: Validation Warning:

The \$120,000 equipment funds will be maintained at the Grantee level until such time as an award is made to the new agency (TBD) upon MFA Board approval on June 13, 2018. Funding will be reprogrammed to Program Operations if they are not needed for the new agency (TBD).

NOTE: The submission of this application is contingent on approval from our Board of Directors which meets on May 16, 2018.